


# *Cityscape Painting Comparison Help Sheet*

<b>Company:</b>	<b>Cityscape</b>	<b>Competitor A</b>	<b>Competitor B</b>
<b>Bid Total:</b>			
How many years have you been in business?	<b>Since 1985!</b>		
Have you always been in business under this name?	<b>Yes!</b>		
Do you use your own employees or sub-contract your work?	<b>Employees!</b>		
Can you provide me with payroll records to verify your use of employees?	<b>Yes!</b>		
Do I work with 1 contact person from when I get my estimate to the very end?	<b>Yes!</b>		
Are you fully insured?	<b>Yes!</b>		
What is the average level of experience within your painting staff?	<b>13 Years!</b>		
Do you provide a <u>5 year product and labor warranty</u> on your paint jobs?	<b>Yes!</b>		
Does your bid include <u>everything</u> it will take to complete my project?	<b>Yes!</b>		
Do you use ladders to insure you power wash all levels of my home with equal pressure?	<b>Yes!</b>		
Do you offer professional carpentry services should I need it?	<b>Yes!</b>		
May I contact your last 5 customers?	<b>Yes!</b>		
Do you spray or brush your paint?	<b>Both!</b>		
Do you accept major credit cards?	<b>Yes!</b>		
What Products Do You Use?	<b>Hirshfields</b>		
	<b>Sherwin Williams</b>		
	<b>Cabot</b>		
	<b>Ben Moore</b>		
	<b>And Many More!</b>		
<b>Additional Notes:</b>	 <p style="text-align: center;">since 1985</p> <p style="text-align: center;"><b>CITYSCAPE</b></p> <p style="text-align: center;"><b>Painting Contractors, Inc.</b></p> <p style="text-align: center;"><a href="http://www.cityscapepainting.com">www.cityscapepainting.com</a></p>		